

Message Text

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15

ACTION EB-06

INFO OCT-01 NEA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-05 NSAE-00 RSC-01 FAA-00 L-02 PA-01

USIA-06 PRS-01 SP-02 /033 W
----- 116787

R 150425Z NOV 74

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 1494

INFO AMEMBASSY ABU DHABI

AMEMBASSY BEIRUT

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

C O N F I D E N T I A L KUWAIT 4896

FROM PAGANELLI EMBASSY DOHA

BEIRUT FOR RCAA DWOR

EO 11652: GDS

TAGS: EAIR QA

SUBJ: CIVIL AVIATION: DC-10 DEMONSTRATION FLIGHT IN QATAR

REF: KUWAIT 4674

1. MCDONNELL-DOUGLAS SALES/TECHNICAL TEAM HEADED BY PRESIDENT SANFORD MCDONNELL VISITED DOHA NOV 9 DURING COURSE OF MIDDLE EAST/NORTH AFRICAN TOUR FOR DEMONSTRATION FLIGHT OF DC-10. ABOUT 50 REPRESENTATIVES OF GOQ AND LOCAL BUSINESS COMMUNITY TURNED OUT FOR FLIGHT AND BUFFET SUPPER HOSTED BY MCDONNELL-DOUGLAS GROUP.

2. MCDONNELL-DOUGLAS REPS INFORMED US THAT IT HAD BEEN MADE CLEAR TO THEM BY GULF AIR GEN MGR BODGER IN BAHRAIN AND BY GOQ CIVIL AVIATION DIRECTOR GAYED HERE, THAT GULF AIR ALREADY COMMITTED TO PURCHASE OF LOCKHEED TRISTAR. HOWEVER, ACCORDING COMPANY REPS, THEY HAVE GAINED IMPRESSION FROM OTHER SOURCES
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THAT THERE MAY STILL BE OUTSIDE CHANCE FOR DC10 SINCE IT IS

THEIR INFORMATION THAT ALL GULF AIR PARTNERS NOT RPT NOT IN
FULL AGREEMENT ON TRISTAR PURCHASE.

3. COMMENT: TO BEST OF OUR KNOWLEDGE, GULF AIR FULLY COMMITTED
TO TRISTAR. HOWEVER, THERE MAY STILL BE SOME CHANCE FOR
DOUGLAS WHEN GULF AIR DECIDES ON REPLACEMENT AIRCRAFT FOR BAC
111S, ALTHOUGH GAYID HAS INDICATED TO US HIS PREFERENCE FOR
BOEINGS.
STOLTZFUS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, COMMERCIAL AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 15 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KUWAIT04896
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740330-0052
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741140/aaaabhwo.tel
Line Count: 70
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: KUWAIT 4674
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 15 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15-Aug-2002 by izenbei0>; APPROVED <14 MAR 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVIL AVIATION: DC-10 DEMONSTRATION FLIGHT IN QATAR
TAGS: EAIR, QA, LOCKHEED
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005